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Experienced Tradesman Starts Own Contracting Company Building High-Quality Custom Homes

by Michele Collins

Alec Stephens, owner of SAS Builders LLC, believes in knowing his products from top to bottom. His custom home building business is the culmination of years of working in the trades, including hands-on work in electrical, plumbing and carpentry. Stephens has worked for high-end custom home builders and has worked in the restoration and renovation of investment properties.

Approximately two months ago, he hung his own shingle, and to date business has been "fantastic," he said.

Stephens prides himself on providing a quality product in home design and construction. "I am quality focused. My goal is to build houses that will stand the test of time. I would like to see my houses 150 or 250 years down the road, still in great shape due to the quality that went into them," he said.

He added that his experience in the industry "allows more house for the money, more incorporation of details and features that wouldn't be able to be done by the competition."

Stephens has worked for the high-end custom home designers as well as for production home companies. He is able to take what he learned from both ends of the spectrum and utilize that knowledge in his new homes.

He is working on a new home in Greenfield Center with an open floor plan, clapboard siding and carriage house feel. He said his homes have a very unique flavor and great ambiance.

His goal is to meet the needs of the home-buyer. "I design houses to fit the customers' needs, tastes and lifestyles. My company's small size means I'm there day-to-day with a real attention to detail," said Stephens.

He added that with his low overhead costs, combined with his relationships with subcontractors as well as realtors, he can give his customers the most for their money.

Stephens said that he is working on an eight-to-10-lot subdivision in Greenfield Center as well as other sites. He can build wherever clients already own lots, including waterfront or hilltop locations.

For more information about SAS Builders LLC or to discuss your new home, call 573-0446.